

Lausanne

Condominium
Association

3215 Gulf Shore Boulevard N.
Naples-on-the-Gulf, Florida 34103
(239) 262-5698

To whom it May Concern,

The Board of Directors at Lausanne Condominium Association in Naples, Florida is pleased to offer their full endorsement of Skylight Specialists, Littleton, Colorado as a vendor of Excellence.

Skylight Specialists completed a complex project for Lausanne during 2017 which involved the complete removal and replacement of two(2) 40 year old atrium domes. The project began on time and finished ahead of schedule with no substantive change orders. Material utilized, which were manufactured outside of Florida arrived in pristine condition. Measurements for these sixty Five (65) foot diameter domes proved to be exact and allowed for uninterrupted assembly and replacement of new aluminum framing and hurricane rated glass panels.

The Owner of Skylight Specialists was on site and actively engaged with his small crew from start to finish. It was obvious that the crew had prior experience working in occupied buildings. They acted in a courteous and professional manner, respectful of the residents. From the commencement of the project until completion they maintained a work site that was well organized and clutter free. Safety considerations were an obvious priority for the benefit of the crew and of our residents as well.

The Board selected Skylight Specialists based upon the following:

- Most thorough bid submitted.
- Ability to install both domes (Two separate buildings) within the same year.
- Warranties on finish, glazing and workmanship.
- Able to provide a dome design consistent with originals.
- Unique drainage system design.
- Accustomed to working in occupied buildings with history of solid safety performance.
- Licensed in Florida.
- Fabrication of frames and glass by reputable company. (Old Castle Building Envelope of Texas)
- Favorable references.

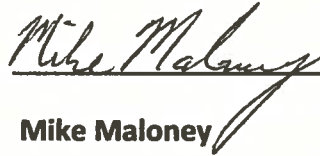
- Fair Price.

It has been our pleasure to work with a company that delivers what they promise. We would be pleased to meet with anyone considering utilizing their services to give a further accounting of their attributes.

Sincerely,



President,



Property Manager

Dan Marsico

Mike Maloney

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